

Dornstadt, 11.11.2021

Price adjustment starting 01.12.2021

Dear business partner

As we are nearing the end of another turbulent year we want to use the opportunity to thank you for your continuous trust in our products and services.

One of the biggest challenges this year was, and still is, the maintenance of our ability to being able to deliver our standard products. Thanks to an early and disproportionate disposition of all relevant raw materials, we are still able to deliver our materials for a moderate surcharge of only +3,75% for a short amount of time to come.

Unfortunately the situation on the commodity exchanges only worsened during the last 4 month. Enclosed you receive a chart on the APT listing, which is the predominant influence on the pricing of our products.

As a result of the current price development we are sadly forced to adjust our surcharge starting on 01.12.2021 as follows:

Our current surcharge will be raised from +3,75% **to +9,75%**.

The price list dated 2020 remains valid and all orders placed starting 01.12.2021 will have the surcharge of +9,75% applied. All currently confirmed orders will of course remain unchanged. We kindly ask for your understanding that we take the right to the reservation of acceptance when it comes to larger orders and on call purchases before the first of December 2021.

Despite the unpleasant development on the commodity market we will stick to our principle to always supply you with prime materials MADE IN GERMANY.

We wish to thank you for your understanding and hope to continue to work in a trusting and cooperative partnership.

Kind regards

HHT-Hartmetall GmbH & Co. KG



Jürgen Mangold
CEO

